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Fall / Winter 2009

Dear Clients,

This is typically the most dreaded season for any boat owner. It is time to wrap up our Summer fun and start thinking about preparing your boat for the up and coming Winter months. Regardless of how you store your boat, in the water or on the hard, now is the time to start organizing the long list of “to-do’s” to be sure your boat has the best freeze protection for all of your vulnerable systems on board. Whether it is a place for storage, having us perform the winterizing/ decommissioning on your vessel or just advice, Chesapeake Marine Railway is here to assist you.

Scheduling

For any projects you have in mind, may it be storing your vessel in our facility or planning to winterize / decommission your vessel in your slip, please contact India Lemmon at our office to schedule this for you. Feel free to email India as well. India@chesapeakemarinerailway.com

Updates

We understand your schedule may not allow you to bring your boat to us for hauling out and storage. We would like to remind our customers located on Fishing Bay; we can deliver your boat to our facility at no charge. For all of our other customers, please contact the office to discuss our reasonable delivery fees.

For those of you who are not able to be here for the hauling of your vessel, we have started a “Haul- Out Evaluation” worksheet. Watching your vessel come out of the water in preparation for storage, along with seeing the condition of the bottom, keel, hull, etc., are items most owners like to see. With this worksheet in hand at each haul out, we will note and take photos of any items we believe the owner should pay close attention to. We will keep a copy of this in your file for your records. I have enclosed a copy of this worksheet for you to review. Comments are always welcomed.

Storage

As you know, we bill storage on a quarterly basis. For those of you planning on launching before the end of the billed storage, we will credit you, to the week, the difference on your final invoice at the launching of your vessel.

We offer long term storage for customers who plan on being on the hard for 7 months or longer at \$3.00 per foot compared to the seasonal storage (3 to 6 months) rate of \$4.00 per foot. Be sure to let us know the length of time you plan on being in storage so you can be charged the correct rate.

Just a reminder, please do not lock any items, including ladders, to the jack stands or to the outside of your vessel. In case of any emergency, or if we need to relocate your boat, we need to be able to do so with ease.

We look forward to hearing from all of you as the cold temperatures start creeping up on us quickly. As always, if you have any questions, we are here from 8:00am to 4:30pm Monday through Friday to assist you.

Thank you,
Jon Farinholt
COO
804-776-8833